

**Lean Selling: Slash Your Sales Cycle And Drive Profitable,  
Predictable Revenue Growth By Giving Buyers What They Really  
Want**

**By Robert J. Pryor**

Managing the Extended Enterprise for Profitable Growth; Supporting the Mobile Workforce the Way they Want to Work; Speed Your Sales Cycle with Virtual Technology;

Lean Selling: Slash Your Sales Cycle and Drive Profitable, Predictable Revenue Growth by Giving Buyers What They Really Want (English Edition) [Kindle edition] by

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